

Middle School Counselors

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Workshop Goals

- Understand the importance of talking with students and parents about early financial planning
- Provide tools and resources to increase early financial planning for postsecondary education

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Parent Aspirations · Most parents want and expect their children to pursue a college education · Parents recognize the benefits of higher education Higher earning potential · Parents with more education are more likely to expect their children to pursue a college education NT4CM 2013 -14 **Parental Planning** · Students look to their parents as a key source of information · One survey found that 45% of parents had not taken any steps to plan for college · Many parents wait until their child is in high school before beginning the college planning process NT4CM 2013 -14 **Financial Planning** People tend to overestimate the cost of a postsecondary education Survey by the Institute for Higher Education Policy (IHEP) found majority of parents believe they are partially responsible for paying for part of their children's postsecondary education NT4CM 2013 -14

Financial Planning Many parents prepare financially for college expenses by: - Saving money - Reducing spending Two-thirds of parents with middle school students have not started saving money for college expenses - Other priorities - Misconception that they have enough time to save NT4CM 2013 -14 **Financial Planning** Many parents hope that financial aid will pay for their child's education · Unaware of available resources · Don't start researching financing options early enough · Unaware of the full range of available financial aid programs Tools and Resources to Promote Financial Planning FAFSA4caster • ED's My Future, My Way: How to Go, How to Pay • ED's Saving Early = Saving Smart College Preparation Checklist · NASFAA's Cash for College · College savings resources NT4CM 2013 -14

FAFSA4caster · Tool that gives students and parents a jump start on planning for college and provides: - Insights into the student's eligibility for federal student aid - An early estimate of a student's eligibility for a Federal Pell Grant - Families with an idea of how much federal grant money the student could receive · www.fafsa4caster.ed.gov NT4CM 2013 -14 FAFSA4caster Collects information about students and their families by asking questions and making certain assumptions · Students will be able to add nonfederal aid sources to calculate aid estimates Students do not need to provide confidential information, such as a Social Security Number NT4CM 2013 -14 My Future, My Way · Workbook for students in middle or junior high school · Provides information about how to go to college and how to pay for college · Includes charts, checklists, and other activities · Download PDF at www.FederalStudentAid.ed.gov/pubs now www.studentaid.ed.gov/resources NT4CM 2013 -14

My Future, My Way	
You can use ED's My Future, My Way:	
 Send it home with students along with a note to parents 	
 Have students complete workbook as part of a class 	-
 Review it as part of a workshop for families 	
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Coulon Fordy Coulon Consul	
Saving Early = Saving Smart	
Handout for parents with younger children	
Provides information on why parents	
should save early for young child's college	-
education and how to prepare to pay for college	
Download the pdf at:	
www.studentaid.ed.gov/resources	
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Saving Early = Saving Smart	
You can use ED's Saving Early = Saving	
Smart during	
Financial aid presentations	
College preparation workshops	
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College Preparation Checklist · A "to do" list to help students prepare academically and financially for education beyond high school. Download the pdf at: www.studentaid.ed.gov/resources NT4CM 2013 -14 College Preparation Checklist You can use ED's College Preparation Checklist as a: · Handout during college preparation workshops · Tool during one-on-one counseling sessions · Take-home exercise for families to complete together NASFAA's Cash for College Booklet that includes the following information: · Helpful financial aid hints · Information about college costs · Financial aid and financial need · Kinds of financial aid available · Calculation of EFC NT4CM 2013 -14

Booklet that includes the following information: Dependency status Need-based financial aid FAFSA process Comparison of financial aid offers Merit-based aid NASFAA's Cash for College Booklet that includes the following information: Role of financial aid administrators and financial aid consultant Financial aid checklist NASFAA's Cash for College You can use NASFAA's Cash for College: Make it available for students to pick up Use it during individual counseling sessions Provide it as part of a financial aid night presentation	NASFAA's Cash for College	
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presentation		
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NASFAA's Cash for College	
Make NASFAA's Cash for College available	
• On-line	
In hard copy	
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College Savings Plan Network	
 www.collegesavings.org Provides information about saving for college and 529 plans, including: Why saving for college is important What is a 529 plan A college cost calculator 	
Links to state 529 plansA 529 plan comparison toolCommon questions	
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Independent 529 Plan	
 www.independent529plan.org Allows families to set up a 529 plan that can be used at a number of schools across the country Resources on site include: A savings calculator A tool to compare college savings options Articles, newsletters, podcasts, calculators, 	
and educational links Slide 24 NT4CM 2013 -14	

SavingforCollege.com Site offers tools and resources about 529 plans: · A tool that rates 529 plans · A tool that compares 529 plans · A college cost calculator · Questions and Answers NT4CM 2013 -14 **Using Financial Planning Tools** Ways you can use tools discussed during today's workshop: · Individual counseling sessions · Group financial aid presentations · Material distribution · School websites **Questions** NT4CM 2013 -14

